



4/7/2025

Important Notice: Potential Tariff Surcharges on Open Orders

Dear Valued Customer,

We want to update you about the potential impact of recently imposed tariffs by various governments. As outlined in our terms and conditions, certain provisions may apply in circumstances where unforeseen and unavoidable events, such as the imposition of tariffs by governments, may affect our ability to maintain current pricing and quote/purchase order terms. At this time, we would like to clearly inform you that the potential cost increases resulting from these tariffs is driving the need for immediate price adjustment on some items. If such action is needed, we will adjust the price of our products to only reflect the impact of imposed tariffs without additional mark-up. Such increases will be reflected in the price of the product and not as a surcharge on your invoice.

What This Means for You

- **Orders Affected:** All open orders as of April 07, 2025, are subject to review for potential surcharges.
- **Surcharge Details:** The exact amount will depend on the specific products, their origin, and the tariff rates in effect at the time of shipment. The adjustment will be made to the unit price of the item affected.
- **Notification:** Should a surcharge apply, we will contact you with a revised unit cost prior to finalizing your order.
- **Quotations:** Items will be quoted at a unit price that reflects the specific tariffs affecting that particular item. In these cases, you may note an increase as compared to your last quotation or last purchase order for this item. The increase is a reflection of the tariff impact without additional markup.

Our Commitment

We are closely monitoring the situation and working to minimize any impact on your business. Our team is dedicated to keeping you informed and ensuring transparency throughout this process. We understand these tariffs will have a potentially significant impact on your business, so please know that we don't take the action of raising prices lightly. We are grateful for your business and appreciate your cooperation and understanding in these challenging times. Our

team is available to discuss any specific concerns and work with you to mitigate this evolving situation.

For questions or to discuss your specific orders, please reach out to your account representative or contact us at info@flamecorp.com .

Thank you for your understanding and continued partnership.

Sincerely,

Peter Epstein

President

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